



Expert Testimonial Statements—2015

Hardware Manufacturing and Supply Chain Partners

“For Qisda as a mass volume ODM/EMS company, HWTrek opened a new door for us to interact with hardware innovators. This community, consisting of hardware startups and professional makers, offered a unique playground for us to better understand the new demands emerging from the IoT trends. And for the startups and makers, HWTrek’s platform also serves as a pathway to commercialization of their products with the help of industry veterans like us.” – Dr. Chinglung Chen, VP/Special Assistant to President, Qisda (Taoyuan, Taiwan)

“HWTrek is a matchmaker for those who have great ideas and with those who could realize the ideas into physical products. It’s great to be part of the HWTrek family and be able to make more friends - whether they are innovators, creators, makers, and entrepreneurs alike - while being involved in new exciting and innovative IoT fields.” – Larry Hsieh, CEO, Joybien Technologies (New Taipei City, Taiwan)

“HWTrek brought in valuable and great customers to Ryder as well as demonstrated expertise by supporting the process from initial contact to business negotiation, new product introduction to delivery. Working with HWTrek has undoubtedly accelerated the manufacturing process, shortened time to market, and enhanced customer satisfaction.” – Joe Lam, Marketing & Sales Officer, Ryder Industries (Shenzhen, China)

“HWTrek gives us an opportunity to help contribute to the technology of tomorrow by working with the inventors of today via this unique community platform. We have reached out to a lot of innovative products in the IoT and wearable categories and have had opportunities to collaborate with these innovators. The ongoing support from HWTrek enables companies like mine and countless others to make the Internet of Things much more than a trend.” – Janet Weng, Sales Director, T-Scale Electronics Mfg. Co., Ltd. (Kunshan, China)

“HWTrek provided an opportunity for us to meet startups with creative products via their unique community platform. This allows us to cooperate with the startups to help them realize their ideas. With HWTrek’s support, our team has broadened our vision through the opportunity to connect with global customers while also allowing them to better understand our strengths and professionalism.” – Damon Song, Co-founder, IV-Tech (Shenzhen, China)

“HWTrek gives us an opportunity to help contribute to the technology of tomorrow by working with the inventors of today via this unique community platform.” – Tom Liang, CEO, Jorjin Technologies (Taichung, Taiwan)



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